



Extreme Networks

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Extreme Networks Announces Agreement to Acquire Enterasys Networks

Transaction Accelerates Vision for High Performance Open Networking.



A Top Four Global Vendor of Ethernet Solutions



Better Connections. Better Experiences.
For Everyone.





Our Guiding Principles

Products

Service

Culture





OFFICIAL WI-FI ANALYTICS PROVIDER OF THE NFL

Building the Best Products

Industry-recognized manufacturing and quality standards
One of the world's largest enterprise networking providers
Design principles governed by unified architecture





Taking the Best Care of Our Customers

100% insourced, tenured customer service

Award-winning service innovation and leadership

Industry-leading loyalty (Net Promoter Score)





Ease of Doing Business

Culture: There is nothing more important than our customers

A collaborative business

State-of-the-art digital infrastructure





Welcome to the New Digital Economy

User experience is shaped by technology trends

Digital economy is defined by mobile, social, cloud, big data and apps

The network is a strategic business asset



Mobile



74% of viewers will leave a page if not loaded in 5 seconds

268B mobile apps will be downloaded in 2017

70% of mobile searches lead to action within 1 hour

Mobile-first, always connected, highly secure



Social



65% of B2B companies have acquired a customer through social
94% of customers believe that c-level social involvement is important
82% of employees trust a company with social leaders

Collaborative, open and connected



Cloud



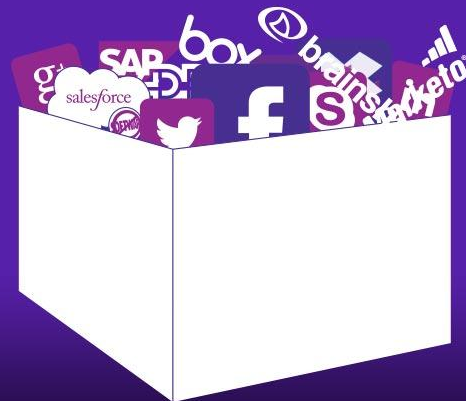
97% of workers are using cloud services

60% of all cloud deployments will be hybrid by 2016

77% of businesses saw rogue cloud deployments last year

Hybrid, flexible and secure





Apps

70B mobile app downloads per year by 2014

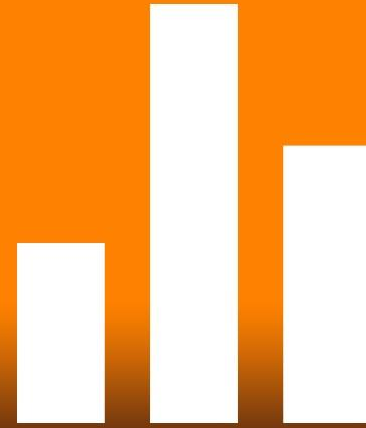
84% mobile traffic is related to apps

0% of businesses know what apps are running everywhere

Right app, right person, right time



Big Data



4300% increase in annual Big Data generation by 2020

0.5% of Big Data is being analyzed today

63% of businesses view analyzing big data as a competitive advantage

Data to insight to rapid decision/action





Your Most Strategic Business Asset is The Network

Strategic CIOs leverage the network to fuel business growth

Scalable adaptive and resilient architecture

Balance of performance, intelligence and simplicity





The Best Products



Campus switching/routing, data center/high performance computing
Wireless (Wi-Fi) and mobility
Software network management, security and analytics





Data Center

High-performance networking to support the data explosion
Visibility and control for simplicity and improved efficiency
Agility through a scalable, intelligent architecture





High-Performance Computing

Built for Big Data and Hadoop implementations

High performance to support parallel computing clusters

Low latency for HPC environments





Software-Defined Networking

Centralized management and control

Dynamic network programmability

Proven third party integration and interoperability



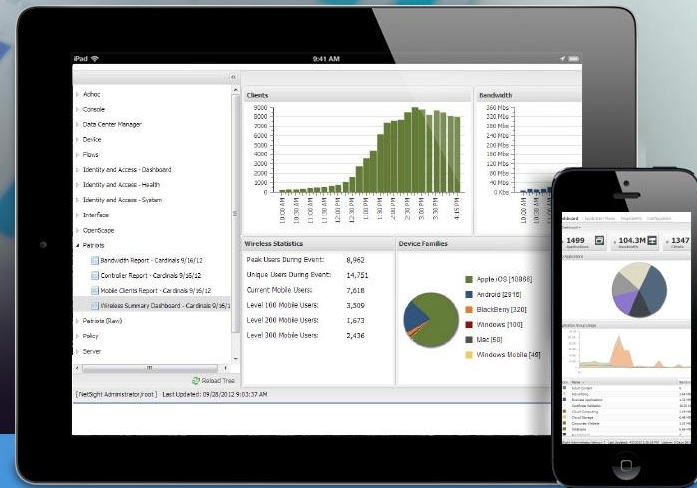


Management and Control

Achieve agility through automation

Deliver advanced analytics for understanding

Provide visibility and control for better decision making





Network-Powered Analytics Purview

Measure and report adoption usage and responsiveness of applications
Optimize network design to improve user experience
Convert massive volumes of data into rapid insight





Strategic Alliances

Certified best-in-class solutions

Aligned with leading IT solution providers

Partnerships based on common goals and beliefs



Top Universities,
Colleges & Schools



National
Football League



Leading Healthcare
Providers



Worldwide Customers and Industries

LINX

Internet Exchange
Provider



Federal, State and
Local Government

Telefonica

Service Providers
Mobile Carriers





Better Connections. Better Experiences.
For Everyone.



Putting You in the Spotlight

Global platforms to elevate our customers' brands

You're an innovator, get recognized

Sharing in mutual success





Our Commitment

Featured in high-profile publications

Video blog/case studies

Connect to influencers





Why Extreme Networks

Taking best care of our customers

Building the best products

Ease of doing business



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WWW.EXTREMENETWORKS.COM